

Promoting Wintertime Preventive Maintenance

Everyone gets the importance of a functioning heater in the winter, but do your parts and service customers know that the A/C is just as critical?

Including the A/C in your fall service specials can mean better defroster performance and visibility for the driver throughout the winter. Here is a list of preventive maintenance items:

- Check refrigerant and coolant hoses for wear, especially around fittings, clamps and connections.
- Clean dirt and debris from condenser fins and tubes.
- Inspect and replace dirty cab air filter.
- Check the compressor for signs of heat or potential failure, including oil or dirt around the shaft seal, clutch hub discoloration, or cracked belts.
- Inspect the moisture indicator on the receiver drier. Replace the drier once a year or any time the A/C system is opened.
- Perform a manifold gauge check and, if necessary, test for leaks, recharge the system, and replace the receiver drier.

Talk to vehicle owners about the need for a complete HVAC inspection before the winter really sets in. You will see happier, more comfortable customers – and increased A/C parts and service business in the winter months.

For a complete checklist, go to the literature tab in the distributor login and check out the Preventive Maintenance schedules that are available.

